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CONNECTICUT
GREEN BANK

Request for Proposals ("RFP"): Consultant for Clean Energy Technical, Regulatory and Analytical Services

Answers to Submitted Questions

1. **Is this RFP replacing the Request For Proposals For Technical Service Providers posted 9/24?**

   Yes, this RFP is replacing the Technical Service Providers as the scope was narrowed down to a particular project.

2. **Would it be possible to provide an NTE value for the Public Act 26-127 pilot, and say that additional work would be either with a negotiated NTE for each additional scope or at the provided hourly rates?**

   The Connecticut Green Bank estimates that the pilot may require up to 200 hours. Please note that the pilot remains under development and that its scope may evolve over time. Respondents must include in their RFP submissions an hourly breakdown of the anticipated effort and associated cost for each participating role.

3. **Can the Green Bank confirm whether the selected Consultant will be expected to assist with the initial design of the pilot, or whether its responsibilities will be limited to evaluating the pilot program and developing recommendations for its potential modification or continuation?**

   The RFP primarily seeks evaluation and recommendations, but the consultant may also be asked to support pilot design, including the evaluation framework, data requirements, eligibility, incentives and dispatch assumptions.

4. **Will the Consultant be expected to design and implement a pilot program metering and data reporting plan to collect the applicable pilot program customer data for Consultant's evaluation activities, or will the pilot program rules and requirements already be developed such that the pilot program metering and data reporting requirements already will be prescribed?**

   The consultant is expected to recommend a metering and data-reporting framework and identify necessary data and reporting requirements. The RFP does not establish that the consultant must install meters or independently operate the data collection system.

5. **What customer data is expected to be available to the Consultant from what specific source or sources? That is, should we as the Consultant expect that the pilot program will have its own metering and reporting requirements, and if so, will any other data be available to the Consultant that covers the period during and prior to the pilot program (e.g., utility metering data, solar production data)?**

   Potential inputs may include solar production, battery performance and program cost data, as described in Section III. The specific data access permissions, historical coverage and availability of pre-pilot data have not yet been confirmed. Proposers should describe their minimum data needs, preferred sources and alternatives if needed.

6. **Will the Consultant be responsible for the ensuring that the pilot participants are appropriately metered for the pilot program?**

   The RFP does not assign responsibility for installing or verifying customer metering equipment to the consultant. The consultant may be asked to identify appropriate metering specifications, data quality checks and verification procedures. Consultant is also expected to support Green Bank efforts to identify ideal candidates to participate in the pilot program.

7. **What is the schedule for the pilot implementation, what approvals must be made before the pilot implementation, and are there final or draft pilot program materials and/or rules we can review?**

   A final pilot implementation schedule, required approvals and program rules are not specified in the RFP. The pilot remains under development. The statutory evaluation report deadline cited in the question is February 1, 2028.

8. **Is there an expectation of the number of participants and when they are likely to start to participate in the pilot program?**

   The RFP does not specify a target participant count or enrollment start date. Respondents may identify assumptions, minimum sample sizes and recruitment or data-duration requirements needed for a credible evaluation. Actual participation expectations remain to be confirmed.

9. **Can the Green Bank clarify whether the evaluation is intended to focus exclusively on outcomes observed during the pilot period, or whether it should also include projections of costs, benefits, and performance over the expected useful lives of the BESS that were installed during the pilot program?**

   The evaluation should distinguish measured outcomes during the pilot from modeled long-term costs, benefits and performance. Section III expressly requests modeling of conditions for an expanded or permanent program; accordingly, reasonable useful-life projections and sensitivities are appropriate, with assumptions clearly documented.

10. **If the evaluation includes performance over the expected useful lives of the retrofitted BESS, will the Consultant have access to program information for the residential solar customers participating in the BESS pilot program?**

    The RFP anticipates use of available solar, customer and battery data but does not guarantee access to specific participant records or historic program data. The consultant should identify required information and access need as availability and applicable permissions will be confirmed during project scoping.

11. **Can the Green Bank confirm that respondents may submit proposals covering only selected Support Areas or individual tasks within those areas, rather than the full scope of services, without being disadvantaged in the evaluation process?**

    Yes. Section III expressly allows proposals covering one, multiple or all Support Areas and asks respondents to identify areas they can and cannot address. The RFP does not guarantee equal evaluation outcomes irrespective of coverage as proposals will be evaluated on their qualifications and fit for the services offered.

12. **Should respondents provide a detailed scope, approach, and budget for the pilot evaluation, while separately identifying their qualifications and hourly rates for potential assignments under Support Areas A–D, or does the Green Bank envision a different approach?**

    Respondents should describe their approach, deliverables, assumptions and not-to-exceed pricing for the pilot evaluation to the extent feasible, and separately identify capabilities, personnel and hourly rates for any broader Support Areas they propose to cover. Assumptions should be stated where the pilot scope remains under development.

13. **If the Green Bank can confirm that the RFP is seeking proposals for two distinct components (e.g., the residential solar and energy storage pilot evaluation and broader consulting services under Support Areas A–D) will the ten-page limit for the entire proposal still apply to proposals addressing both components, or would the Green Bank consider allowing additional pages to adequately address the differing scopes of services?**

    The published RFP sets a ten-page proposal limit and does not provide an exception for proposals addressing both the pilot and broader Support Areas.

14. **Does the Green Bank have an anticipated budget or budget range for this engagement?**

    The RFP does not state an anticipated budget or budget range. Respondents are asked to provide proposed costs as not-to-exceed quotations and may state assumptions and separately priced options.

15. **What is the expected contract term or duration of the engagement?**

    The statutory evaluation report deadline cited in the question is February 1, 2028. The sample Professional Services Agreement provides an initial period of performance of twelve months from the effective date, with extensions only by written amendment. The final term will be established in the executed agreement as the report based on when work begins.

16. **How many projects or assignments does the Green Bank anticipate the consultant will support during the contract term?**

    The RFP does not specify a guaranteed number of projects or assignments. It anticipates ongoing, potentially short-notice support across selected Support Areas, with assignments determined by Green Bank needs.

17. **Is the residential solar and energy storage pilot evaluation the primary scope for work, or should proposers also include the broader range of potential consulting services (i.e., Support Areas) in their proposed cost?**

    The residential solar and storage pilot is the specifically described initial analytical scope. The additional Support Areas A-D describe potential support for this or other initiatives. Proposers should identify which areas they cover and distinguish pilot pricing from assumptions for optional future work.

18. **Should proposers include all potential on-call support described in the RFP in their not-to-exceed price, or will additional assignments be scoped and priced separately?**

    The RFP requests a not-to-exceed cost quotation but does not define a fixed volume of all future on-call assignments. Respondents should identify which work is included in their proposed not-to-exceed amount and provide hourly rates or separately stated pricing assumptions for potential additional assignments. Any later work and contract changes would require appropriate written agreement.

19. **What are the expected deliverables and deadlines for the residential solar and energy storage pilot evaluation?**

    Section III anticipates an evaluation framework, data and reporting recommendations, benefit-cost and ratepayer-impact analysis, modeling and sensitivities, recommendations, and a final technical evaluation supported by models, workpapers and documentation. The question cites a statutory report deadline of February 1, 2028. Intermediate milestones are not established in the RFP and should be developed with the selected consultant.

20. **How does the text description of the scope of work (the four paragraphs directly below the Section III, Scope of Services heading) relate to the lettered items A through D in the Scope of Services? Is the text description additional to the lettered items?**

The opening paragraphs of Section III establish the specific residential solar and energy storage pilot scope. Support Areas A-D describe additional types of regulatory, benefit-cost, tariff and policy services that may be requested for the pilot or other Green Bank initiatives.

21. **Does the estimated 200 hours of labor apply to the text description of the scope of work, the lettered items, or to both?**

    The Connecticut Green Bank estimates that the pilot may require up to 200 hours. The pilot remains under development, and its scope may evolve over time. Respondents must include an hourly breakdown of anticipated effort and associated costs for each participating role. The published clarification does not expressly allocate the 200 hours between the pilot and Support Areas A–D as each consultant may estimate the number of hours they anticipate each support area would take.

22. **Can the deadline be extended to the end of the week?**

    Proposals will be accepted until October 30th by 4:59PM, no additional questions will be answered, and the notification of RFP award will be delayed as well to Final decisions will be made on/around November 20th, 2026.