

Request for Proposals (“RFP”): Performance Data Provider (“PDP”)

Answers to Submitted Questions

1. Are audited financial docs 100% required to qualify?

The most recently available audited financial statements are required. If the most recent period is still in the audit or review process, we will provisionally accept management statements prepared on a GAAP basis. Green Bank may request additional financial information during the selection process.

2. You currently have a data provider that was selected 3 years ago. Migrating is a big deal. Are you willing to go through the onboarding process all over again?

Yes. The Connecticut Green Bank issues competitive Requests for Proposals every three years for contracts exceeding \$150,000 and welcomes submissions that may offer new or more cost-effective solutions.

3. Are you looking for new hardware, or to connect to the existing data and hardware currently onsite?

The Residential Solar Investment Program (“RSIP”) closed to new enrollments at the end of 2021 so there would be limited opportunities for new hardware aside from the occasional meter replacement on existing systems. This RFP is for existing hardware to connect to a platform and report data on systems that are already installed.