

Fleet Advisory Services RFP Bidders' Conference

March 11, 2025



Welcome & Agenda



Introduction

Docket No. 21-09-17

RFP + Scope of Services Overview

- Fleet Electrification Planning
- Fleet Deployment

Q&A



Mission & Vision



Connecticut Green Bank is the nation's first state level green bank. Established in 2011 as a quasi-public agency, the Green Bank uses limited public dollars to attract private capital investment and offers green solutions that help people, businesses and all of Connecticut thrive.

Our mission is to confront climate change by increasing and accelerating investment into Connecticut's green economy to create more resilient, healthier, and equitable communities.



PURA MHD EV Docket No. 21-09-17

- Granted motion [Ruling](#) designating the Green Bank to administer an FAS program focused on school bus electrification
- The motion Ruling includes specific direction on coordinating activities between CT's electric distribution companies (EDCs), the Green Bank, and its FAS contractor partners
- Docket No. 21-09-17 [Schedule](#)
 - Potential for new MHD EV rate structure and infrastructure incentives
 - Tentative Final Decision: August 13, 2025

RFP for Fleet Advisory Services



Fleet Electrification Planning

- Cohort-based, short-duration planning engagements with school districts
 - Will include coordinating with transportation service contractors, if applicable
- Services Include:
 - Technical assessments addressing fleet composition, route analysis, etc.
 - Charging infrastructure analysis, load forecasting & EDC engagement
 - Short and long-term cost analyses
- Deliverable = Fleet Electrification Plan tailored to each district

Fleet Deployment

- Customized, long-term engagements with school districts electing to move forward with electrification
- Based on school district input, services may include:
 - Procurement support for buses and EV charging infrastructure
 - Capital stack advisory
 - EDC coordination and facilitation
 - RFP and contracting strategy development
 - Training and operational support

RFP for Fleet Advisory Services



- **February 28, 2025 – RFP Posted**
- **March 11, 2025 – Bidders' Conference**
- **March 14, 2024 – Proposer Questions Due**
- **March 21, 2024 – Question Responses Due**
- **April 3, 2025 – Submissions Due**
- **April 10, 2025 – Green Bank Decision & Bidder(s) Notification**

Questions & Answers



Questions? Use Q&A function

All RFP Proposer questions and requests are due by 4pm on **Friday, March 14**

- Responses posted **Friday, March 21, 2025**

RFP Submissions due by 4pm **Thursday, April 3, 2025**

RFP Materials: <https://www.ctgreenbank.com/about-us/rfps/>

Contact: RFP@ctgreenbank.com



Thank you for attending!

