

## smart-e loan

### Customer Story



**Solar and a ductless heatpump gives Bill & Lisa an expected annual savings of \$3,000.**

**Bill's home office was too cold in the winter and too hot in the summer.** So he and wife Lisa decided to install a ductless heatpump to make it more comfortable and save money.

With financing through the Smart-E loan, they were also able to install a solar system that will allow them to generate their own electricity. The loan process was fast and simple, making it a convenient option for their busy lives.

"I want to win on both counts. I want to win for the earth, and I want to win for the pocketbook. As a result of the Smart-E loan, we've been able to make this house significantly more energy efficient and make the house completely powered by the sun."

*Bill*

### Location

Newtown, CT

### Energy Upgrade

Added solar panels and a ductless heatpump

### Financing

\$XX,XXX over XX years

### Projected Energy Savings

\$3,000 annually

