

## smart-e loan

### Customer Story



**With a high efficiency boiler, Steve & Tanya are saving \$1,800 annually.**

**During the first winter in their home,** Steve and Tanya learned that their boiler was costing them money, wasn't up to code, and was wrapped in asbestos. Due to the safety concerns and inefficiency of the system, they were encouraged to replace it. Thanks to a Smart-E loan, they were able to replace the boiler with one that is significantly more efficient, making their home more comfortable.

### Location

Berlin, CT

### Energy Upgrade

High efficiency boiler, conversion to natural gas, asbestos remediation

### Financing

\$12,934 over XX years

### Projected Energy Savings

\$1,800 annually

“We knew it was going to be a considerable expense, but knowing that the Smart-E loan would cover the cost of the asbestos removal was a big relief. The loan had a competitive interest rate and friendly terms. It feels like we are getting the most from our money and not overspending on energy.”

Steve