

c-pace

Customer Story



Barker Specialty will save more than \$60,000 in energy costs this year.

Barker Specialty is an innovative, family-owned promotional marketing agency with over 70 years of experience helping customers tell their brand stories. Inspired by their commitment to reducing their carbon footprint, Barker leveraged solar power to save energy at their 6,000-square-foot showroom and headquarters in Cheshire, CT. They had such a positive experience working with the Green Bank and using C-PACE to finance their first rooftop solar photovoltaic system that they used it for a second solar project two years later. **The projected total energy savings is more than \$1.5 million over the 25-year effective useful life of the panels.**

“Sustainability is deeply important to our customers and aligns with our longstanding focus on high-quality products. Working with the Green Bank on our solar projects has been a wonderful and rewarding experience that helps us achieve our goals for the community and the planet,”
Gerry Barker, President

Location

Barker Specialty • 55 & 27 Realty Drive, Cheshire, CT

PHASE 1 COMPLETED IN 2021

Energy Upgrade
102.4 kW roof-mounted solar photovoltaic system

C-PACE Financing
\$209,101 over 5 years

Projected Energy Savings
\$730,284 over the life of the upgrades

PHASE 2 COMPLETED IN 2023

Energy Upgrade
135 kW roof-mounted solar photovoltaic system

C-PACE Financing
\$447,026 over 12 years

Projected Energy Savings
\$885,735 over the life of the upgrades



*While C-PACE can cover up to 100% of project costs, the C-PACE financing amount is not reflective of the total project cost, which may include owner contributions, incentives, utility or other grants, renewable energy credits or other funding.