C-PACE (Commercial Property Assessed Clean Energy) is an innovative and affordable way for businesses, manufacturers and nonprofits to pay for green energy upgrades. C-PACE financing covers 100% of project costs with no money down and is repaid as a long-term assessment on the property. C-PACE not only makes green energy accessible, it allows owners to immediately increase cash flow and improve their building’s value.

PACEsetters are the building owners, investors, contractors and municipal leaders who are using the C-PACE program to drive investment, improve our commercial building stock and accelerate the impact of green energy on our environment, economy and communities.

## INVESTMENT

<table>
<thead>
<tr>
<th>Year</th>
<th>Projects Approved Annually</th>
</tr>
</thead>
<tbody>
<tr>
<td>2013</td>
<td>29</td>
</tr>
<tr>
<td>2014</td>
<td>62</td>
</tr>
<tr>
<td>2015</td>
<td>67</td>
</tr>
<tr>
<td>2016</td>
<td>18</td>
</tr>
</tbody>
</table>

Approved applications are on the rise. Interest among building owners is growing thanks to an investment structure that provides confidence.

## IMPROVEMENTS

### All Sizes of Projects
C-PACE can bring virtually any green energy project, small or large, from a vision to a reality.

- **Smallest Size**: $30K
- **Average Size**: $674K
- **Largest Size**: $8.3M

## IMPACT

### The Power of Green Energy
C-PACE projects are creating jobs, saving businesses millions of dollars, and supporting a cleaner, healthier environment.

- $179M energy costs saved
- 1,008 green jobs created
- 17.082 MW of clean energy deployed
- 18,121 TONS GHG emissions eliminated
- 2,966,103 MMBTU energy saved

### Demand is Growing
Approved applications are on the rise. Interest among building owners is growing thanks to an investment structure that provides confidence.

- 2013: 29 projects
- 2014: 62 projects
- 2015: 67 projects
- 2016: 18 projects

Funded projects are increasing every quarter as more building owners take action to reduce their energy costs and increase NOI.

### Closed Projects
Cumulative closed projects

- 2013: 2
- 2014: 16
- 2015: 26
- 2016: 75

Since program inception, the Green Bank is using fewer of its dollars to attract a growing amount of private capital.

### Total Capital Invested

- 2013: 100%
- 2014: 28%
- 2015: 49%
- 2016: 62%

Funded projects are increasing every quarter as more building owners take action to reduce their energy costs and increase NOI.

### All Shapes of Properties
From manufacturing facilities to YMCAs all commercial properties are eligible to use C-PACE for an energy saving project.

<table>
<thead>
<tr>
<th>Property Type</th>
<th>Projects Approved</th>
</tr>
</thead>
<tbody>
<tr>
<td>Industrial</td>
<td>29%</td>
</tr>
<tr>
<td>Office</td>
<td>12%</td>
</tr>
<tr>
<td>Retail</td>
<td>21%</td>
</tr>
<tr>
<td>Nonprofit</td>
<td>16%</td>
</tr>
<tr>
<td>Other</td>
<td>2%</td>
</tr>
</tbody>
</table>

### All Types of Green Energy
From simple boiler replacements to solar C-PACE works for any upgrade that reduces energy costs.

- Energy Efficiency 21%
- Renewable Energy 62%
- Combined 62%

## Sources:
- Connecticut Green Bank C-PACE program
- The Connecticut Green Bank is the nation’s first green bank. We’re creating a thriving marketplace to accelerate green energy adoption in Connecticut by making green energy financing accessible and affordable for homeowners, businesses and institutions.

For more information and to see how Connecticut’s C-PACE program is setting the pace, visit C-PACE.com

1845 Brook Street
Rocky Hill, CT 06067

*Energy savings based on projections*