



**BUDGET, OPERATIONS, AND COMPENSATION COMMITTEE OF THE
CONNECTICUT GREEN BANK**
Regular Meeting Minutes

Wednesday, January 12, 2022
2:00 p.m. – 3:30 p.m.

A regular meeting of the Budget, Operations, and Compensation Committee of the **Connecticut Green Bank (the “Green Bank”)** was held on January 12, 2022.

Due to COVID-19, all participants joined via the conference call.

Committee Members Present: Binu Chandy, Adrienne Houël, John Harrity, Lonnie Reed, Brenda Watson

Committee Members Absent: None

Staff Attending: Sergio Carrillo, Brian Farnen, Bryan Garcia, Sara Harari, Cheryl Lumpkin, Jane Murphy, Ariel Schneider, Eric Shrago, Dan Smith

Others present: None

1. Call to Order

- John Harrity called the meeting to order at 2:01 pm.

2. Public Comments

- No public comments.

3. Approve Meeting Minutes from June 9, 2021

Resolution #1

Motion to approve the meeting minutes of the Budget, Operations, and Compensation Committee from the meeting on June 9, 2021.

Upon a motion made by Brenda Watson and seconded by Lonnie Reed, the Budget, Operations, and Compensation Committee voted to approve Resolution 1. None opposed and Adrienne Houël and Brenda Watson abstained. Motion approved.

Subject to Changes and Deletions

4. FY 2022 – Budget and Targets

- Eric Shrago reviewed the changes to the Incentive Program Targets to be more wholistic in relation to the RSIP program as previously the targets mistakenly omitted certain projects which should have been included. The new proposed targets are for 2734 projects for an investment of \$79,969,713 to deploy at least 20.1 MW.
 - Brenda Watson asked if the total emissions in tons could be calculated into a more understandable number, such as number of cars off the roads. Eric Shrago responded that he does using the EPA Green House Gas Calculator and Equivalencies and it is about 9700 passenger vehicles off the road for a year. Brenda Watson said thank you and that it is much easier for an average person to understand it in that term.
 - Binu Chandy asked if there are measures in place to prevent the calculation mistake from happening again. Eric Shrago answered there is now a better understanding of how the calculations are made and how to be more consistent from year to year.
 - Binu Chandy asked if the low battery storage program targets are related to supply chain issues. Eric Shrago responded yes and that the installers need more time to gear up to support deployment from a sales and marketing perspective. Bryan Garcia added that with the market in transition the estimates are a bit difficult to calculate and so the targets are a bit conservative to allow for the fluctuation that may occur as things progress.
 - John Harrity asked if the number of jobs created and sustained could be calculated based on the number of projects, and Eric Shrago said it could, but it would take a little longer to process. He can send the information on later and can include it in the presentation to the Board of Directors.
 - Eric Shrago gave an update about the progress made with Guidehouse, CT Department of Economic and Community Development (DECD), and CT Department of Revenue Services (DRS) to update the calculator to determine jobs created and tax revenues generated based on the investment in green projects completed. The update, when complete, will be brought to the ACG Committee in May 2022.
- Eric Shrago reviewed the updates to the Financing Programs Targets which is a reduction to 679 projects for an investment of \$48,951,480 to deploy at least 16.5 MW. This change is based on what is expected to close. He explained the reasoning behind the changes to each of the individual programs as well.
 - John Harrity asked if the new uptick of COVID-19 cases will further adjust the targets downward, and Eric Shrago said that he doesn't believe it will. The changes already encompass the impact of COVID-19 to lead times in all areas.
 - Brenda Watson asked if there are any environmentally related projects in the works and Eric Shrago responded that not yet, they are not in the targets, as the offerings and selection process is still being developed. Bryan Garcia also commented that the Comprehensive Plan for Environmental Infrastructure needs to be completed first, though it's going well.
- Eric Shrago reviewed the Budget Revenue Changes based on an increase in utility customers and RGGI auction proceeds. As for Budget Expense Changes, there is a decrease to compensation and benefits primarily based on a delay in the hiring of a Director of Environmental Infrastructure until the next fiscal year. Most of the changes to the budget expenses are coming from being given the Energy Storage Solutions program to manage from PURA. He reviewed the other changes to operating expenses, program incentives and grants, operating income, and non-operating expenses.

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- Adrienne Houël asked who the battery storage program incentives go to and how many projects can be served within the budget. Eric Shrago responded that the Green Bank expects to serve 202 projects based on the target that was set. The incentive works as both an upfront incentive to decrease the installation cost and a performance-based incentive based on when the battery is dispatched. The Green Bank covers the upfront incentive, but the performance-based incentive is covered by the EDCs. The expectation is that most will be Residential systems.
- Bryan Garcia added that the Energy Storage Solutions program is co-administered with the EDCs and so now there is a non-Residential component, so it will be important from an organizational perspective to manage cash flow as large projects may come in and would need the appropriate level of approvals.

Resolution #2

WHEREAS, Section 5.2.2 of the Bylaws of the Connecticut Green Bank's (Green Bank) requires the recommendation of the Budget, Operations, and Compensation (BOC) Committee of the annual budget to the Green Bank Board of Directors;

RESOLVED, the BOC Committee recommends that the Board of Directors authorizes Green Bank staff to enter into new or amend existing professional services agreements (PSAs) with the following, contingent upon a competitive bid process having occurred in the last three years (except Craftsman Technology Group):

- I. Craftsman Technology Group
- II. Guidehouse (f.k.a. Navigant)
- III. Stark Raving

For fiscal year 2022 with the amounts of each PSA not to exceed the applicable approved budget line item

RESOLVED, the BOC Committee recommends the Green Bank Board of Directors approve the fiscal year 2022 budget and target adjustments outlined in the accompanying memorandum.

Upon a motion made by Binu Chandy and seconded by Lonnie Reed, the Budget, Operations, and Compensation Committee voted to approve Resolution 2. None opposed and Brenda Watson abstained. Motion approved.

5. Adjourn

Upon a motion made by Lonnie Reed and seconded by Binu Chandy, the Budget, Operations, and Compensation Committee Meeting adjourned at 2:53 pm.

Respectfully submitted,

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John Harrity, Chairperson

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