



**Joint Committee of the CT Energy Efficiency Board and the  
Connecticut Green Bank Board of Directors**

**Energize CT Center  
122 Universal Drive N, North Haven, CT**

**Wednesday, July 18, 2018  
1:00-3:00 p.m.**

**MINUTES<sup>1</sup>**

**In Attendance**

Voting Members: Eric Brown, Diane Duva, Amanda Fargo-Johnson (by phone)

Non-Voting Members: Ron Araujo, Bryan Garcia, Pat McDonnell, Bert Hunter (by phone)

Others: Andy Brydges, Jane Bugbee-Leno, Craig Diamond (by phone), Mackey Dykes, Brian Farnen (by phone), George Lawrence (by phone), Kerry O'Neill (by phone), Chris Plecs, Kim Stevenson, Donna Wells, Nick Zuba (by phone),

Ricardo (by phone), Madeline Priest (by phone), Will by phone.

**1. Call to Order**

Eric Brown called the meeting to order at 1:05pm.

**2. Public Comments**

None

**3. Review and approval of Meeting Minutes for April 18, 2018 meeting**

**Motion to approve minutes made by Ms. Fargo-Johnson**

2<sup>nd</sup> by Ms. Duva

Approved Unanimously

#### **4. Sector Working Group Reports**

##### **a. Brief Report: –Residential – Single Family and Multifamily**

Mr. Araujo provided an update on single-family: one area of focus is working to remediate health and safety measures and provide financing products to help with health and safety. Financing offerings are reviewed in detail in regular working group meetings.

Update on multifamily plan: actively working with CT Green Bank regarding common goals, merging goals and aligning missions to move implementation forward. Both EEB and CGB have their own websites with updates having been made to CGB website. Groups working together to align those issues and communication they have in common to ensure mutually acceptable language is distributed.

Ms. Duva further stated that the annual legislative report is showing progress for residential objectives, particular multifamily units.

##### **b. Brief Report: C&I – Small and Medium/Large Business**

Mr. Dykes stated a new RFP was conducted to achieve joint committee goal of securing a cheaper source of capital for the SBEA program.. A partnership between Amalgamated Bank and NIEF won the second RFP.

The proposal was presented to EEB and approved for Eversource. The administrative costs for UI still need to be reviewed. May use 3<sup>rd</sup>-party capital funds for municipal SBEA loans to ensure the most useful and beneficial. Further details will be presented to EEB in August meeting.

Note – C PACE does not service loans for municipalities.

##### **c. Brief Report: C&I – Government**

Ms. Duva stated the balance of technical assistance to service projects/prep work to better prepare for client participation. Working on finding efficient and timely funding for large projects which may include bond funding, however, it has been challenging to access such funding given competing priorities. Government and institutional facilities are too big for current SBEA financing program and financing with bonds is unpredictable and challenging to meet the needs and goals.

## **5. Common Economic and Other Metrics**

All subcommittees will meet in effort to compile a common list of metrics for working with the legislature. Ms. Duva recommended having the common metric list for the October meeting which would be in time for the new legislative session. Focus would be identifying several metrics that can be effectively and jointly communicated to the legislature (e.g., jobs), as well as identifying any definitional issues with key terms (e.g., leverage ratio).

May need few volunteers from joint committee to coordinate this information (to include people from the communications group at CGB). Per Mr. Garcia; these group members should be determined today. Mr. Brown expressed interest in having the Working Groups identify metrics to track over time as well that are specific to their market (e.g., single family vs. multifamily), as well as similar in overlapping across all Working Groups.

There should also be a separate task force to prepare the framing of the language/information to be issued and which economic indicators to present. Goal of this task force is to determine the top three issues to benefit from the joint initiatives.

Mr. Garcia and Ms. Duva to help decide this group/task force.

## **6. Issues for Resolution**

None

## **7. Other Business**

Mr. Brown presented that certain vendor groups may not be viewing CT energy groups equally. Mr. Brown wanted to know if anyone encountered any vendors under this premise.

DEEP, utilities, and Green Bank have a quarterly vendor forum to identify barriers and relieve—real or perceived—barriers/issues for vendors to work with energy companies.

A prior (legislature) meeting Mr. Brown mentioned had vendors wanting to have more input regarding public policy and/or energy bills that would affect their services.

Mr. Brown asked for what licenses/requirements were necessary for vendors to be included for consideration of energy contracts. Requirements are apparently listed on-line and some only require proper licensing. It was stated that where some vendors are very vocal at the capital level—potentially where it greatly affects their business—however not all vendors have common goals/needs in coordination with the CT energy companies. As Mr. Brown has been in the presence of vendors who asked for help to get their concerns addressed, he wants to welcome vendors to voice their concerns at the capital. Mr. Garcia noted that he hosted a meeting of various residential energy contractors in the spring, including HES, HVAC, renewable heating and cooling, and solar PV. Some of the contractors expressed an opinion that they felt the Green Bank wasn't advocating for them at the Capitol. They felt the Green Bank was focusing on residential solar PV contractors, and they wanted a bigger voice from the Green Bank to support their efforts as well. He noted that when SB 9 included the fuel neutral provision for the Home Energy

Solutions program in May, that the vocal contractors became satisfied and stopped directing criticism at the Green Bank. They want DEEP, utilities, and/or the utilities advocating for them at the Capitol because they feel they don't have a strong voice on public policy.

**8. Next Meeting Date:**

October 17, 2018 at the Connecticut Green Bank

**9. Adjourn**

**Motion to close meeting early made by Ms. Fargo-Johnson**

2<sup>nd</sup> by Ms. Duva

Approved Unanimously

Eric Brown adjourned the meeting at 2:05pm.

Respectfully Submitted,

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Eric Brown, Chairperson