



## MINUTES

### Joint Committee of the CT Energy Efficiency Board and the Connecticut Green Bank Board of Directors

CT Department of Energy and Environmental Protection  
79 Elm Street, Hartford, CT  
Holcombe Room, 5<sup>th</sup> Floor

Wednesday, April 18, 2018  
1:30-3:30 p.m.

#### In Attendance

Voting Members: Eric Brown (Chair), Diane Duva (Vice-Chair), John Harrity, Amanda Fargo-Johnson (phone)

Non-Voting Members: Bryan Garcia, Pat McDonnell, Ron Araujo

Others: Mary Sotos, Steve Bruno, Mackey Dykes, Mike Summer, Jane Lano, Will Riddle, Andy Brydges, Anthony Clark, Taren O'Connor (phone), Nick Zuba (phone), Kim Stevenson (phone), Glenn Reed (phone), Eric Shrigo (phone), George Lawrence (phone), Craig Diamond (phone)

#### Public Comments

None.

#### Review and Approval of Minutes for July 19, 2017; October 18, 2017; and January 17, 2018 meetings

Mr. Harrity moved to approve the July and October 2017 minutes. Ms. Fargo-Johnson 2<sup>nd</sup>. All present voted to approve. Mr. Harrity moved to approve the January 2018 minutes. Ms. Duva 2<sup>nd</sup>. All present voted to approve, except Ms. Fargo-Johnson who abstained.

#### Sector Working Group Reports

Brief Report: C&I – Government. Ms. Duva provided an update. She said they were continuing to explore alternative methods to address the current application of the State Debt Cap to ESPC projects. She said that more low-cost financing was available to support small-scale municipal projects, but that it was still challenging to find financing for municipal projects greater than \$500,000. Mr. Dykes noted that the JP Morgan proposal would be able to fill that need. It was noted that a new proposal on SBEA capitalization would be brought to the EEB for approval at its June meeting. Mr. Dykes said that the PPA model was still being discussed/negotiated with DEEP and the Attorney General's office.

### Brief Report: C&I – Small and Medium/Large Business

Mr. Bruno provided an update. He noted new RFP for SBEA capitalization. He said the C-PACE program was doing well. He said a goal for 2018 was to enhance collaboration and coordination. Mr. Harrity noted that it would be good information to know the jobs impact of the C-PACE program. It was agreed that a meeting would be scheduled by the end of September between the Companies and the Green Bank to share knowledge on program offerings and processes.

### Brief Report: Residential – Single Family and Multi-Family

Mr. Araujo provided an update on single family. He said the zero energy retrofit pilot had been deferred due to the budget reduction. He said the fuel neutral provision in Senate Bill 9 would not impact the HES program due to the definition of the cost-effectiveness tests. Mr. Araujo then provided an update on multi-family. He said the main accomplishment in 2017 was the streamlined process with the Connecticut Housing Finance Administration. He said another accomplishment in 2017 was the website changes to better incorporate CEEF and Green Bank offerings. Ms. Stevenson noted that website multi-family issues were partly a reflection of the need for the Companies and the Green Bank to improve program coordination.

### Common Economic and Other Metrics

Mr. Brown said there were some metrics that would overlap CEEF and the Green Bank to help foster collaboration and better quantify progress. As an example, he said we might be able to develop common metrics for the SBEA program. Ms. Duva noted that there were some economic/jobs metrics that exist across states, for example the DOE methodology on the clean energy industry. She asked if CT should develop similar types of metrics that are used in other states, particularly other New England states. Mr. Brown said he thinks CT should use the DOE methodology so we can compare CT with other states. He said it was important to track benefits over time related to joint goals. Mr. Harrity suggested we should develop only a small number of metrics in order to avoid confusing legislators and other stakeholders. Ms. Duva suggested that the Committee should inventory all the metrics which CT organizations currently use, and then discuss those at the July Joint Committee meeting. She asked what methodologies we were currently using, and were they comparable to other states. Mr. Reed noted that CEEF looks at net-to-gross and net-impacts, and asked to what extent the Green Bank does that.

## Issues for Resolution

### Commonality of Contractor Portals

It was agreed that there was some confusion and inadequate coordination regarding the various energy efficiency and solar contractor lists for CEEF and the Green Bank, and that this issue would need to be addressed in the future. Ms. Stevenson suggested that we get feedback from owners about how they interact with contractors. It was agreed that Mr. Garcia, Mr. McDonnell and Mr. Araujo would begin the process of addressing the issue with contractors, and would report back on the issue at the July Joint Committee meeting.

### Websites – Coordination and Consistency of Communication

Mr. Brown noted that are two issues: customer confusion and lack of clarity on the different website functions and how they interact. Ms. Duva suggested the Committee should focus today's discussion on the multi-family web pages. Ms. Stevenson said that in her view, the main issues was that the Green Bank was focused on multiple retrofit measures, while CEEF was not focused as much on multiple measures. She said that results in coordination challenges. She said the Green Bank and Companies did a lot of comprehensive joint planning on multi-family, but the two entities were not coordinating operationally. Ms. O'Connor said her main concern was why the Green Bank website did not include the same content as the EnergizeCT website, and why there was no link on the Green Bank website to the EnergizeCT website. Ms. Stevenson said that they had not updated the Green

Bank website because of the operational disconnect (i.e., there no projects coming to Green Bank through the joint channel). Mr. Araujo clarified that most of the CEEF multi-family projects were comprehensive. He said the fundamental issue was the question of why the same information could not be on the Green Bank website. It was noted that most of the CEEF multi-family projects were not in need of financing. It was noted that the Green Bank did about 60 multi-family projects in 2017, most of which were low-income (not market rate). Mr. Araujo said that many of the non-market rate projects with the Companies were using financing, but not necessarily what the Green Bank had to offer. It was agreed that staff from the Green Bank and the Companies would meet on April 30 to further discuss these issues, with the objective of developing revised shared multi-family goals.

#### Other Business

The July meeting agenda will include: SBEA, post-legislative outcomes, contractor lists, and multi-family coordination. Ms. Fargo-Johnson asked if the Green Bank was going to replace Norma Glover on the Joint Committee. Mr. Garcia said they would identify a replacement around October of this year. Mr. Brown said that, from his perspective, for now he was the EEB representative to the Joint Committee, and not the Green Bank representative.

The meeting adjourned at 3:30 pm.

Respectfully submitted,

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Eric Brown, Chairperson