

**UI Demonstration Project Bidders Conference Webinar 6/18/2018**

Question	Answer
How many residential sites are on Circuit B?	Circuit B has 1,254 residential customers. More information about the Circuits are on slide #7.
Is there any marketing being applied for small commercial sites as part of the pilot?	We are currently identifying the highest potential commercial/industrial sites and will target with a wider suite of DER options. With a significantly smaller number of potential commercial/industrial sites, the project team will utilize a high-touch direct-sales approach to DER adoption. Contractors with commercial offerings or pre-existing relationships with commercial property owners on the circuits are encouraged to reach out to the project team at RFP@ctgreenbank.com.
How many outreach events or marketing opportunities can Contractors expect?	We are currently developing the Outreach and Communication Plan for the 16-month campaign period. The range and frequency of activities will be similar to previous solarize-style outreach. Contractors are expected to support the Outreach and Communication Plan and can also expect significant support from the Green Bank, United Illuminating, and the Town of Fairfield.
Can a contractor who has not been selected as the "official" provider offer the rider incentive to qualified clients?	Contractors not selected in the RFP process to participate in the Demonstration Project can still offer the rate rider (bill credit) to eligible customers. Eligible customers MUST be connected to the circuits and must utilize equipment that meets the technical requirements.
Is there only one contractor being selected for this project?	The number of winning bids is not pre-determined. The Project Team envisions working with a single contractor; however, providing customers with comprehensive service and offerings is priority.
What role is the Green Bank playing in this program? Are they providing project financing or is that left to the contractor?	The Green Bank and United Illuminating are working collaboratively on this Demonstration Project. The Green Bank will be leading the RFP process to select a contractor(s). All available Green Bank, United Illuminating, and Energize CT programs can be offered in conjunction with this project. Programs include Smart-E Loan for residential properties; Solar Lease 2, Small Business Energy Advantage and C-PACE for commercial properties. Contractors are not required to utilize these programs and are able to work with additional financing partners.
If commercial and industrial projects can provide the needed capacity reductions targeted in the project, are residential projects necessary?	There are capacity targets for each individual circuit as well as a combined goal for peak load reduction on the circuits together. Circuit A has predominantly commercial sites and Circuit B has predominantly residential sites. It is important to engage residential customers on Circuit B in order to achieve the penetration level needed to meet the circuit target. Additionally, deploying localized targeting of both commercial/industrial and residential customers in order to defer system upgrades is an important methodology being piloted in the Demonstration Project.
Will you be providing a more detailed map of the two circuits?	United Illuminating will provide a more detailed map to the selected contractor(s).
If the vendor is not currently in the RSIP program, will you provide information for them to become involved?	Applications to become an eligible contractor for the Green Bank's Residential Solar Investment program can be found here: <a href="https://www.ctgreenbank.com/wp-content/uploads/2017/11/Contractor-App_110116_Final_Ext.pdf">https://www.ctgreenbank.com/wp-content/uploads/2017/11/Contractor-App_110116_Final_Ext.pdf</a>